Financial Statements

For the year ended 31 March 2021





Baker Tilly Ottawa LLP

Chartered Professional Accountants 400-301 Moodie Drive Ottawa, ON Canada K2H 9C4

T: +1 613.820.8010 **F:** +1 613.820.0465

ottawa@bakertilly.ca www.bakertilly.ca

Independent Auditor's Report

To the Members of Algonquin Treaty Negotiation Funding Trust

<u>Opinion</u>

We have audited the financial statements of Algonquin Treaty Negotiation Funding Trust (the "Trust") which comprise the balance sheet as at March 31, 2021, and the statements of revenue and expenses, deficit and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at March 31, 2021, and its results of operations and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Private Enterprises.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian Accounting Standards for Private Enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

AUDIT • TAX • ADVISORY



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Baker Tilly Ottawa LLP

Chartered Professional Accountants, Licensed Public Accountants July 15, 2021 Ottawa, Ontario

Balance Sheet

As at 31 March 2021 (with 2020 figures for comparison)

						<u>2021</u>		<u>2020</u>
			ASSET	<u>S</u>				
Current:								
Cash in trust account					\$	1,380,993	\$	2,206,584
Accounts receivable						-		711
Due from related parties	(Note 4)					300,101		247,160
					\$	1,681,094	\$	2,454,455
			Accu	mulated				
Capital assets:		<u>Cost</u>	Amo	<u>rtization</u>				
Equipment	<u>\$</u>	29,911	<u>\$</u>	11,296	<u>\$</u>	18,615	<u>\$</u>	23,929
					<u>\$</u>	1,699,709	<u>\$</u>	2,478,384

LIABILITIES AND SURPLUS

Current liabilities: Accounts payable and accrued lia Deferred revenue (Note 5)	bilities	\$	789,918 472,360	\$	673,138 214,888
		\$	1,262,278	\$	888,026
Surplus (Note 7)			437,431		1,590,358
Approved on behalf of the Trust:	they Mahuly	<u>\$</u>	<u>1,699,709</u>	<u>\$</u>	2,478,384

Statement of Surplus (Deficit)

For the year ended 31 March 2021 (with 2020 figures for comparison)

	<u>2021</u>	<u>2020</u>
Surplus (deficit) at the beginning of the year	\$ 1,590,358	\$ (27,307,344)
Net income (loss) for the year	(1,106,832)	28,922,762
Repayment of prior year's Provincial surplus	 (46,095)	 (25,060)
Surplus at the end of the year	\$ 437,431	\$ 1,590,358

Consolidated Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

		2021 <u>Budget</u> (unaudited)		2021 <u>Actual</u>		2020 <u>Actual</u>
Revenue: Minister of Indian Affairs and Northern Development						
and Minister of Indigenous Services	\$	2,908,343	\$	2,650,871	\$	4,261,869
Ministry of Aboriginal Affairs	Ψ	2,155,000	÷	2,155,000	÷	2,225,963
	\$	5,063,343	<u>\$</u>	4,805,871	\$	6,487,832
Expenses:						
Accommodations, meals and travel	\$	5,000	\$	2,878	\$	252,745
Amortization		-		5,314		5,982
ANR - alternates		30,750		12,254		18,636
- office support		717,350		715,413		730,778
- payroll costs		37,417		31,739		-
Appeals		72,135		71,887		-
Auditors		17,000		17,000		16,000
Capacity building		52,500		43,170		62,688
Community constitution		244,803		142,848		-
Community meetings		2,000		2,771		9,204
Consultation office lease		145,417		141,307		140,579
Consultation office overhead		115,000		123,411		118,456
Contracted services		1,624,414		1,610,492		1,428,115
Elders/youth/community members		143,500		113,502		133,905
Election		50,000		-		-
Enrolment maintenance		24,000		24,000		40,006
Enrolment research and beneficiary criteria		921,097		913,160		514,210
Harvest management		159,033		158,582		158,444
Interim measures agreement review		50,000		49,774		75,633
Judicial proceeding		20,000		29,382		22,122
Land acquisition research		-		-		1,594
Land selection		3,500		3,308		11,202
Nation building		257,472		-		108,371
Newsletters		103,000		50,545		59,403
Wages and benefits		1,727,234		1,649,966		1,589,410
	\$	6,522,622	<u>\$</u>	5,912,703	<u>\$</u>	5,497,483
Income (loss) before loan forgiveness	\$	(1,459,279)	\$	(1,106,832)	\$	990,349
Loan forgiveness			-			27,932,413
Net income (loss) for the year	\$	(1,459,279)	\$	(1,106,832)	\$	28,922,762

Comprehensive Claims and Treaties

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

	2021 <u>Budget</u> (unaudited)		2021 <u>Actual</u>		2020 <u>Actual</u>	
Revenue:						
Minister of Indian Affairs and Northern						
Development and Minister of Indigenous	¢	2 420 471	¢	2 420 471	¢	2 2 1 9 4 9 2
Services	<u>\$</u>	2,439,471	<u>\$</u>	2,439,471	\$	2,218,493
Expenses:						
Accommodations, meals and travel	\$	5,000	\$	2,878	\$	252,744
ANR - administrative office support		253,729		253,729		193,158
- community travel		-		-		19,013
 office overhead support 		-		-		129,446
Audit		5,000		5,000		-
Community constitution		161,045		59,165		-
Contracted services		517,500		516,810		502,499
Consultation office lease		145,417		141,307		-
Consultation office overhead		115,000		123,411		-
Elders/youth/community members		80,000		50,002		-
Election		50,000		-		-
Enrolment management and research		24,000		24,000		-
Newsletters		51,500		-		-
Wages and benefits		1,031,280		1,031,280		1,011,063
	<u>\$</u>	2,439,471	<u>\$</u>	2,207,582	<u>\$</u>	2,107,923
Income before loan forgiveness	\$	-	\$	231,889	\$	110,570
Loan forgiveness		-		-		27,932,413
Net income for the year	\$	_	\$	231,889	\$	28,042,983

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Negotiation Preparedness Initiative

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

	20212021BudgetActual(unaudited)		2020 <u>Actual</u>			
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous Services	<u>\$</u>	125,000	\$	125,000	<u>\$</u>	435,005
Expenses: Audit Contracted services Elders/youth/community members Enrolment management and research	\$	- 125,000	\$	- 125,000 -	\$	16,000 111,695 41,593 40,006
Net income for the year	<u>\$</u>	-	<u>\$</u>	-	<u>\$</u>	209,294 225,711

Ministry Support for Algonquin Negotiation Funding

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

	(1	2021 <u>Budget</u> unaudited)		2021 <u>Actual</u>		2020 <u>Actual</u>
Revenue:						
Ministry of Aboriginal Affairs	<u>\$</u>	2,155,000	<u>\$</u>	2,155,000	<u>\$</u>	2,225,963
Expenses:						
ANR - alternates	\$	30,750	\$	12,254	\$	18,636
- office support	Ψ	124,971	Ψ	94,970	Ψ	217,160
- office overhead support		252,250		280,314		74,510
- payroll costs		37,417		31,739		-
Appeals		60,260		60,012		-
Audit		12,000		12,000		-
Capacity building		52,500		43,170		62,688
Community constitution		83,758		83,683		-
Community meetings		2,000		2,771		9,204
Contracted services		558,830		558,830		622,388
Elders/youth/community members		63,500		63,500		92,312
Enrolment research and beneficiary criteria		315,000		315,000		315,000
Harvest management		159,033		158,582		158,444
Interim measures agreement review		50,000		49,774		75,633
Judicial proceeding		20,000		29,382		22,122
Newsletters		51,500		50,545		59,403
Wages and benefits		281,231		253,327		452,370
	\$	2,155,000	\$	2,099,853	\$	2,179,870
Net income for the year	\$		\$	55,147	\$	46,093

Other Expenditures

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

	2021 <u>Budget</u> (unaudited)			2021 <u>Actual</u>		2020 <u>Actual</u>	
Revenue	<u>\$</u>		<u>\$</u>		<u>\$</u>		
Expenses: Amortization Contracted services Land acquisition research Land verification Wages and benefits	\$	- 180,000 - - -	\$	5,314 166,768 - -	\$	5,982 191,534 1,594 11,202 <u>64,194</u>	
	\$	180,000	<u>\$</u>	172,082	<u>\$</u>	274,506	
Net loss for the year	\$	(180,000)	<u>\$</u>	(172,082)	\$	(274,506)	

Governance Capacity Development

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

	2021 <u>Budget</u> (unaudited)		2021 <u>Actual</u>		2020 <u>Actual</u>	
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous						
Services	\$	86,400	\$	86,400	<u>\$</u>	1,500,000
Expenses:						
ANR - office lease Consultation office lease	\$	86,400	\$	86,400	\$	97,492 140,579
Consultation office overhead		-		-		118,456
Enrolment research and beneficiary criteria Wages and benefits		-		-		199,210 61,784
	<u>\$</u>	86,400	\$	86,400	\$	617,521
Net income for the year	<u>\$</u>	-	<u>\$</u>	-	<u>\$</u>	882,479

Nation Building

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget and 2020 actual figures for comparison)

	20212021BudgetActual(unaudited)				2020 <u>Actual</u>	
Revenue:						
Minister of Indian Affairs and Northern						
Development and Minister of Indigenous Services	\$	257,472	\$	257,472	\$	108,371
Less amount transferrred to deferred revenue				257,472		-
	\$	257,472	<u>\$</u>		<u>\$</u>	108,371
Expenses:						
Program expenses	\$	257,472	\$		\$	108,371
Net income for the year	\$	-	<u>\$</u>		<u>\$</u>	

Federal Government Surplus Carryover

Statement of Revenue and Expenses

For the year ended 31 March 2021 (with 2021 budget figures for comparison)

	(2021 <u>Budget</u> (unaudited)	2021 <u>Actual</u>			2020 <u>Actual</u>
Revenue	<u>\$</u>		\$	-	<u></u>	
Expenses: Appeals Contracted services Enrolment research and beneficiary criteria Land selection Wages and benefits	\$	11,875 243,084 606,097 3,500 414,723	\$	11,875 243,084 598,160 3,308 <u>365,359</u>	\$	- - - -
	\$	1,279,279	<u>\$</u>	1,221,786	<u>\$</u>	-
Net loss for the year	\$	(1,279,279)	\$	(1,221,786)	\$	-

Statement of Cash Flows

For the year ended 31 March 2021 (with 2020 figures for comparison)

		<u>2021</u>		<u>2020</u>
Cash flows from operating activities: Net income (loss) for the year Repayment of prior year's Provincial surplus Add amortization which does not involve cash	\$	(1,106,832) (46,095) <u>5,314</u>	\$	28,922,762 (25,060) <u>5,982</u>
	<u></u>	(1,147,613)	\$	28,903,684
Net change in non cash working capital balances related to operations: Decrease (increase) in accounts receivable	\$	711	\$	-
Decrease (increase) in due from related parties Increase (decrease) in accounts payable and accrued liabilities Increase (decrease) in deferred revenue	÷	(52,941) 116,780 257,472		(49,276) (15,813) (140,936)
	\$	322,022	\$	(206,025)
Cash flows from (used for) operating activities	\$	(825,591)	<u>\$</u>	28,697,659
Cash flows used for financing activities: Loan payable forgiven	<u>\$</u>		<u>\$</u>	(27,932,413)
Net increase (decrease) in cash in trust account during the year Cash in trust account at the beginning of the year	\$	(825,591) 2,206,584	\$	765,246 1,441,338
Cash in trust account at the end of the year	\$	1,380,993	\$	2,206,584

Notes to the Financial Statements

For the year ended 31 March 2021

1. NATURE OF THE TRUST

The Algonquin Treaty Negotiation Funding Trust was created on 20 December 2005. The objective of the Trust is to facilitate the negotiations for claim agreements with the Crown. The Trust is overseen by sixteen elected individuals from ten Algonquin communities, three of whom are appointed as Trustees.

2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian Accounting Standards for Private Enterprises which are part of Canadian generally accepted accounting principles and include the following significant accounting policies:

a) Basis of accounting:

Revenue and expenses are reported on the accrual basis of accounting. The accrual basis of accounting recognizes revenue as it becomes available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.

b) Equipment:

Equipment is accounted for at cost and amortized on the basis of their useful life using the following methods and rates:

Computers	5 years - straight-line basis
Office equipment	20% - declining balance basis

Additions during the year are not amortized until year following purchase.

c) Use of estimates:

The preparation of financial statements in accordance with Canadian Accounting Standards for Private Enterprises requires the Trust's management to make estimates that affect the reported amounts of assets and liabilities as at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

d) Cash and cash equivalents:

Cash and cash equivalents are comprised of cash in trust account and investments due no greater than three months from the date of acquisition or that are cashable on demand.

e) Income taxes:

The Trust uses the income taxes payable method of accounting for income taxes. Under this method, the Trust reports as an expense (income) of the period only the cost (benefit) of current income taxes determined in accordance with the rules established by taxation authorities.

f) Revenue recognition:

Revenue is recognized on an accrual basis as expenditures are made against the approved line items from the funding agencies.

g) Financial instruments:

The Trust's financial instruments consist of cash in trust account, accounts receivable, due from related parties and accounts payable and accrued liabilities. The carrying amount approximates their fair value, except where fair values are not readily obtainable.

3. FINANCIAL INSTRUMENTS

Risks and concentrations:

The Trust is exposed to various risks through its financial instruments, without being exposed to concentrations of risk. The following analysis provides a measure of the Trust's risk exposure at the balance sheet date, 31 March 2021.

Notes to the Financial Statements

For the year ended 31 March 2021

3. FINANCIAL INSTRUMENTS (Continued)

Liquidity risk:

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with the financial liabilities. The Trust is exposed to this risk mainly in respect of its accounts payable and accrued liabilities.

Credit risk:

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Trust's main credit risks relate to the accounts receivable and amounts due from related parties. The Trust provides credit in the normal course of its operations.

Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk; currency risk, interest rate risk and other price risk. The Trust is not exposed to any significant market risks.

4. RELATED PARTY TRANSACTIONS

Algonquin Opportunity (No. 2) Corporation, Algonquin Opportunity (No. 1) Corporation, AOO Realty (Rockcliffe) Inc., AOO Realty (Lebreton) Corp. and Algonquins of Ontario Realty Corp. are 100% owned by the Algonquins of Ontario Opportunities Trust which is controlled by the members of the Algonquin Treaty Negotiation Funding Trust.

AOO Energy (Denbigh) Corp., Algonquin Opportunity (No. 3) Corporation and AOO Realty (Carlsbad) Inc. are 100% owned by the AOO Property Preservation Inc. which is owned 100% by the Algonquins of Ontario Opportunities Trust and in turn is controlled by the members of the Algonqin Treaty Negotiation Funding Trust.

The Algonquin Treaty Negotiation Funding Trust provided funding to cover certain costs of assisting the operations of the Algonquin Treaty Negotiation Funding Trust operating within Algonquin Opportunity (No. 2) Corporation. The total funding provided for in 2021 was \$ 818,948 (2020 - \$ 608,411). All transactions with related parties were in the normal course of business and recorded at exchange value.

The amounts due from related Corporations are interest free and have no specific repayment terms. The financial statements of Algonquin Opportunity (No. 2) Corporation are consolidated with the Algonquin Treaty Negotiation Funding Trust for reporting purposes under the funding program.

Due from related parties consists of Algonquin Opportunity (No. 1) Corporation - \$ Nil (2020 - \$ 24,826), AOO Energy (Denbigh) Corp. \$ 15,078 (2020 - \$ 8,772), Algonquin Opportunity (No. 3) Corporation \$ 4,237 (2020 - \$ 9,000), AOO Realty (Rockcliffe) Inc. (\$ 942) (2020 - \$ 15,567), AOO Realty (Lebreton) Corp. \$ 63,028 (2020 - \$ 76,139), Algonquin Opportunity (No. 2) Corporation \$ 187,268 (2020 - \$ 97,375), Ontario Realty (Carlsbad) Inc. \$ 5,379 (2020 - \$ 2,825), AOO Property Preservation \$ 13,894 (2020 - \$ 9,831), Algonquins of Ontario Realty Corp. \$ 7,074 (2020 - \$ 2,825) and Algonquin of Ontario Opportunity Trust \$ 5,085 (2020 - \$ Nil).

5. DEFERRED REVENUE

The Trust has received funding in advance to be applied to expenditures of subsequent years as follows:

	<u>2021</u>		<u>2020</u>	
Balance at the beginning of the year Additions (draw down) during the year	\$	214,888 257,472	\$	325,203 (110,315)
Balance at the end of the year	\$	472,360	\$	214,888

Notes to the Financial Statements

For the year ended 31 March 2021

6. ECONOMIC DEPENDENCE

The Trust is dependent on the Government of Ontario and the Government of Canada for 100% of its revenue.

7. SURPLUS

The surplus of \$ 437,431 consists of \$ 55,147 repayable to the Ministry of Aboriginal Affairs, the outcome of unspent funds in the amount of \$ 57,493 under the Federal Surplus Carryover to be determined, with remainder available to finance operations in 2021 - 2022.

8. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the current year's financial statement presentation.

9. COVID-19

To help contain the spread of the COVID-19 virus and to protect the public, measures have been introduced at various levels of government. The virus and the measures introduced could have a material impact on future operations. The extent of the impact of the COVID-19 virus and the government's response cannot be reliably estimated at this time.