## **Financial Statements**

For the year ended 31 March 2020





#### Baker Tilly Ottawa LLP

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## **Independent Auditor's Report**

### To the Members of Algonquin Treaty Negotiation Funding Trust

### **Opinion**

We have audited the financial statements of Algonquin Treaty Negotiation Funding Trust (the "Trust") which comprise the balance sheet as at March 31, 2020, and the statements of revenue and expenses, deficit and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at March 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Private Enterprises.

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian Accounting Standards for Private Enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Baker Tilly OHava LLP

Chartered Professional Accountants, Licensed Public Accountants

July 23, 2020

Ottawa, Ontario

## Balance Sheet

## As at 31 March 2020 (with 2019 figures for comparison)

	<u>2020</u>	<u>2019</u>
<u>ASSETS</u>		
Current: Cash in trust account Accounts receivable Due from related parties (Note 4)	\$ 2,206,584 711 247,160	\$ 1,441,338 711 197,884
Capital assets: Cost Accumulated Amortization	\$ 2,454,455	\$ 1,639,933
Equipment <u>\$ 29,911</u> <u>\$ 5,982</u>	\$ 23,929	\$ 29,911
	<u>\$ 2,478,384</u>	<u>\$ 1,669,844</u>
Current liabilities: Accounts payable and accrued liabilities Deferred revenue (Note 5)	\$ 703,759 184,267	\$ 719,572 325,203
Long term liability:  Loan payable (Note 6)	\$ 888,026	\$ 1,044,775 27,932,413
Total liabilities	\$ 888,026	\$ 28,977,188
Surplus (deficit) (Note 8)	\$ 1,590,358	\$ (27,307,344)
	<u>\$ 2,478,384</u>	\$ 1,669,844
Approved on behalf of the Trust:  Approved and behalf of the Trust:  Approved on behalf of the Trust:	M	

## Statement of Surplus (deficit)

## For the year ended 31 March 2020 (with 2019 figures for comparison)

		<u>2020</u>	<u>2019</u>
Deficit at the beginning of the year	\$	(27,307,344)	\$ (27,408,735)
Net income for the year		28,922,762	384,012
Repayment of prior year's Provincial surplus		(25,060)	 (282,621)
Surplus (deficit) at the end of the year	<u>\$</u>	1,590,358	\$ (27,307,344)

## Consolidated Statement of Revenue and Expenses

## For the year ended 31 March 2020 (with 2020 budget and 2019 actual figures for comparison)

Revenue:	(	2020 <u>Budget</u> unaudited)	2020 Actual		2019 Actual
Minister of Indian Affairs and Northern Development and Minister of Indigenous Services Ministry of Aboriginal Affairs Other funding	\$	4,261,869 2,225,963	\$ 4,261,869 2,225,963	\$	3,203,821 2,365,630 2,400
	\$	6,487,832	\$ 6,487,832	\$	5,571,851
Expenses:					
Accommodations, meals and travel Amortization ANR - alternates	\$	334,080 -50,000 762,040 16,000 75,000 20,000 143,532 102,430 1,510,000 160,000 25,000 1,015,000 40,000 348,825 159,033 100,000 45,000 10,000 108,371 118,000 30,000 1,754,004	\$ 252,745 5,982 18,636 730,778 16,000 62,688 9,204 140,579 118,456 1,403,438 133,905 - 514,210 40,006 - 158,444 75,633 22,122 1,594 11,202 - 108,371 59,403 22,982 1,695	<b>\$</b>	334,751 - 28,933 688,743 15,000 59,700 14,432 136,568 123,228 1,429,647 128,399 - 387,913 - 156,547 13,613 12,439 32,452 - 11,886 3,829 60,541 32,242 2,400
Wages and benefits Wateridge development		1,754,094 10,000	 1,589,410		1,538,713 5,774
	\$	7,051,405	\$ 5,497,483	\$	5,217,750
Income (loss) before capitalization of assets and loan forgiveness Capitalization of assets	\$	(563,573)	\$ 990,349	\$	354,101 29,911
Income (loss) for the year before loan forgiveness Loan forgiveness (Note 6)	\$	(563,573)	\$ 990,349 27,932,413	\$	384,012
Net income (loss) for the year	\$	(563,573)	\$ 28,922,762	\$	384,012

## Comprehensive Claims and Treaties Negotiations

## Statement of Revenue and Expenses

For the year ended 31 March 2020 (with 2020 budget and 2019 actual figures for comparison)

	2020 Budget (unaudited)  2020 Actual		2019 <u>Actual</u>		
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous Services	\$	2,218,498	\$ 2,218,493	<u>\$</u>	2,008,704
Expenses:  Accommodations and meals  ANR - administrative office support - alternates - community travel - office overhead support - rent  Contracted services Elders/youth/community members Enrolment management and research Newsletters  Wages and benefits	\$	288,405 196,280 - 38,000 182,250 - 502,500 - - - 1,011,063 2,218,498	\$ 252,744 193,158 - 19,013 129,446 - 502,499 - - - 1,011,063 2,107,923	\$ 	334,751 367,667 28,933 19,706 205,709 92,930 - 21,859 3,278 19,052 784,424 1,878,309
Income before loan forgiveness	\$	-	\$ 110,570	\$	130,395
Loan forgiveness (Note 6)	-		 27,932,413		
Net income for the year	\$		\$ 28,042,983	\$	130,395

## Negotiation Preparedness Initiative

## Statement of Revenue and Expenses

## For the year ended 31 March 2020 (with 2020 budget and 2019 actual figures for comparison)

	(u	2020 <u>Budget</u> inaudited)		2020 <u>Actual</u>		2019 <u>Actual</u>
Revenue:						
Minister of Indian Affairs and Northern						
Development and Minister of Indigenous	Ф	425.000	Ф	425.005	Ф	601.200
Services	\$	435,000	\$	435,005	\$	691,288
Expenses:						
Amortization	\$	-	\$	5,982	\$	-
Archaeologist		-		-		27,909
Audit		16,000		16,000		15,000
Consultation office lease		-		-		110,843
Consultation office overhead		-		-		79,000
Contracted services		110,000		110,000		-
Elders/youth/community members		80,000		41,593		45,000
Enrolment management and research		40,000		40,006		39,730
Enrolment process		100,000		-		-
Lebreton development		-		-		11,886
Newsletters		59,000		-		23,789
Rockcliffe development		-		-		5,774
Strategic policy advisor - third party		-		-		32,242
Third party communications		30,000		1,695		-
Wages and benefits	-			<del>-</del>		148,927
	\$	435,000	\$	215,276	\$	540,100
Net income for the year	\$		\$	219,729	\$	151,188

## Ministry Support for Algonquin Negotation Funding

## Statement of Revenue and Expenses

## For the year ended 31 March 2020 (with 2020 budget and 2019 actual figures for comparison)

	(	2020 <u>Budget</u> (unaudited)	2020 <u>Actual</u>	2019 <u>Actual</u>
Revenue:				
Ministry of Aboriginal Affairs	\$	2,225,936	\$ 2,225,963	\$ 2,365,630
Expenses:				
ANR - alternates	\$	50,000	\$ 18,636	\$ -
- administrative office support		175,000	217,160	2,730
- office overhead support		74,510	74,510	-
Capacity building		75,000	62,688	35,000
Community meetings		20,000	9,204	14,432
Contracted services		612,500	622,388	1,109,652
Elders/youth/community members		80,000	92,312	61,540
Enrolment process		315,000	315,000	-
Enrolment research and beneficiary criteria		-	-	344,905
Harvest management		159,033	158,444	156,547
Interim measures agreement review		100,000	75,633	13,613
Judicial proceeding		30,000	22,122	12,439
Land acquisition research		-	-	32,452
Newsletters		59,000	59,403	17,700
Wages		475,920	 452,370	 539,560
	\$	2,225,963	\$ 2,179,870	\$ 2,340,570
Net income for the year	\$		\$ 46,093	\$ 25,060

## Other Funding

## Statement of Revenue and Expenses

For the year ended 31 March 2020 (with 2020 budget and 2019 actual figures for comparison)

	(ι	2020 <u>Budget</u> inaudited)	2020 <u>Actual</u>			
Revenue:						
Other funding	\$	-	\$		\$	2,400
Expenses:						
Accommodations and meals	\$	45,675	\$	-	\$	-
Contracted services		285,000		168,552		-
Election process		25,000		-		-
Judicial proceedings		25,000		-		-
Land aquisition research		30,000		1,594		-
Land verification		45,000		11,202		-
Lebreton development		10,000		-		-
Strategic policy advisor		30,000		22,982		-
Third party activities		-		-		2,400
Wages		57,898		64,194		-
Wateridge development		10,000				
	\$	563,573	\$	268,524	\$	2,400
Net income (loss) for the year	<u>\$</u>	(563,573)	\$	(268,524)	\$	

## Governance Capacity Development

## Statement of Revenue and Expenses

## For the year ended 31 March 2020 (with 2020 budget figures for comparison)

	(	2020 <u>Budget</u> (unaudited)	2020 <u>Actual</u>	2019 Actual
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous				
Services	\$	1,500,000	\$ 1,500,000	\$ 500,000
Expenses:				
ANR - office lease	\$	96,000	\$ 97,492	\$ -
Capacity building		-	-	24,700
Consultation office lease		143,532	140,579	25,725
Consultation office overhead		102,430	118,456	44,228
Contracted services		-	-	292,086
Enrolment process		600,000	199,210	-
Financial, land and human resource advisors		348,825	-	-
Wages		209,213	 61,784	 65,802
	\$	1,500,000	\$ 617,521	\$ 452,541
Net income for the year	\$		\$ 882,479	\$ 47,459

## Algonquin Treaty Negotiation Funding Trust Nation Building Program

## Statement of Revenue and Expenses

## For the year ended 31 March 2020 (with 2020 budget figures for comparison)

	2020 <u>Budget</u> (unaudited)		2020 <u>Actual</u>		2019 <u>Actual</u>	
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous Services	<u>\$</u>	108,371	<u>\$</u>	108,371	<u>\$</u>	3,829
Expenses: Program expenses	\$	108,371	\$	108,371	\$	3,829
Net income for the year	\$		\$		\$	_

## Statement of Cash Flows

## For the year ended 31 March 2020 (with 2019 figures for comparison)

	<u>2020</u>	<u>2019</u>
Cash flows from operating activities:  Net income for the year  Repayment of prior year's Provincial surplus  Add amortization which does not involve cash	\$ 28,922,762 (25,060) 5,982	\$ 384,012 (282,621)
	\$ 28,903,684	\$ 101,391
Net change in non cash working capital balances related to operations:  Decrease (increase) in due from related parties Increase (decrease) in accounts payable and accrued liabilities Increase (decrease) in deferred revenue Increase (decrease) in due to related parties	\$ (49,276) (15,813) (140,936)	\$ (166,894) 148,977 108,374 (199,475)
	\$ (206,025)	\$ (109,018)
Cash flows from (used for) operating activities	\$ 28,697,659	\$ (7,627)
Cash flows used for financing activities: Loan payable forgiven	\$ (27,932,413)	\$ 
Cash flows used for investing activities: Addition to - equipment	\$ <del></del>	\$ (29,911)
Net increase (decrease) in cash in trust account during the year Cash in trust account at the beginning of the year	\$ 765,246 1,441,338	\$ (37,538) 1,478,876
Cash in trust account at the end of the year	\$ 2,206,584	\$ 1,441,338

#### Notes to the Financial Statements

#### For the year ended 31 March 2020

#### 1. NATURE OF THE TRUST

The Algonquin Treaty Negotiation Funding Trust was created on 20 December 2005. The objective of the Trust is to facilitate the negotiations for claim agreements with the Crown. The Trust is overseen by sixteen elected individuals from ten Algonquin communities, three of whom are appointed as trustees.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian Accounting Standards for Private Enterprises which are part of Canadian generally accepted accounting principles and include the following significant accounting policies:

#### a) Basis of accounting:

Revenue and expenses are reported on the accrual basis of accounting. The accrual basis of accounting recognizes revenue as it becomes available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.

#### b) Equipment:

Equipment is accounted for at cost and amortized on the basis of their useful life using the following methods and rates:

Computers 5 years - straight-line basis
Office equipment 20% - declining balance basis

Additions during the year are not amortized until year following purchase.

#### c) Use of estimates:

The preparation of financial statements in accordance with Canadian Accounting Standards for Private Enterprises requires the Trust's management to make estimates that affect the reported amounts of assets and liabilities as at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

#### d) Cash and cash equivalents:

Cash and cash equivalents are comprised of cash in trust account and investments due no greater than three months from the date of acquisition or that are cashable on demand.

### e) Income taxes:

The Trust uses the income taxes payable method of accounting for income taxes. Under this method, the Trust reports as an expense (income) of the period only the cost (benefit) of current income taxes determined in accordance with the rules established by taxation authorities.

### f) Revenue recognition:

Revenue is recognized on an accrual basis as expenditures are made against the approved line items from the funding agencies.

### g) Financial instruments:

The Trust's financial instruments consist of cash in trust account, accounts receivable, due from related parties, accounts payable and accrued liabilities and loan payable. The carrying amount approximates their fair value, except where fair values are not readily obtainable.

#### 3. FINANCIAL INSTRUMENTS

#### Risks and concentrations:

The Trust is exposed to various risks through its financial instruments, without being exposed to concentrations of risk. The following analysis provides a measure of the Trust's risk exposure at the balance sheet date, 31 March 2020.

#### Notes to the Financial Statements

#### For the year ended 31 March 2020

#### 3. FINANCIAL INSTRUMENTS (Continued)

#### Liquidity risk:

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with the financial liabilities. The Trust is exposed to this risk mainly in respect of its accounts payable and accrued liabilities and loan payable.

#### Credit risk:

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Trust's main credit risks relate to the accounts receivable, amounts due from Algonquin Opportunity (No. 1) Corporation and Algonquin Opportunity (No. 2) Corporation. The Trust provides credit in the normal course of its operations.

#### Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk; currency risk, interest rate risk and other price risk. The Trust is not exposed to any significant market risks.

#### 4. RELATED PARTY TRANSACTIONS

Algonquin Opportunity (No. 2) Corporation, Algonquin Opportunity (No. 1) Corporation, AOO Realty (Rockcliffe) Inc., AOO Realty (Lebreton) Corp. and Algonquins of Ontario Realty Corp. are 100% owned by the Algonquins of Ontario Opportunities Trust which is controlled by the members of the Algonquin Treaty Negotiation Funding Trust.

AOO Energy (Denbigh) Corp., Algonquin Opportunity (No. 3) Corporation and AOO Realty (Carlsbad) Inc. are 100% owned by the AOO Property Preservation Inc. which is owned 100% by the Algonquins of Ontario Opportunities Trust and in turn is controlled by the members of the Algonquin Treaty Negotiation Funding Trust.

The Algonquin Treaty Negotiation Funding Trust provided funding to cover certain costs of assisting the operations of the Algonquin Treaty Negotiation Funding Trust operating within Algonquin Opportunity (No. 2) Corporation. The total funding provided for in 2020 was \$ 608,410 (2019 - \$ 579,456). All transactions with related parties were in the normal course of business and recorded at exchange value.

The amounts due from related Corporations are interest free and have no specific repayment terms. The financial statements of Algonquin Opportunity (No. 2) Corporation are consolidated with the Algonquin Treaty Negotiation Funding Trust for reporting purposes under the funding program.

Due from related parties consists of Algonquin Opportunity (No. 1) Corporation of \$ 24,826 (2019 - \$ 16,408), AOO Energy (Denbigh) Corp. \$ 8,772 (2019 - \$ 5,947), Algonquin Opportunity (No. 3) Corporation \$ 9,000 (2019 - \$ 5,770), AOO Realty (Rockcliffe) Inc. \$ 15,567 (2019 - Nil), AOO Realty (Lebreton) Corp. \$ 76,139 (2019 - \$ 49,523), Algonquin Opportunity (No. 2) Corporation \$ 97,375 (2019 - \$ 120,236), Ontario Realty (Carlsbad) Inc. \$ 2,825 (2019 - Nil), AOO Property Preservation \$ 9,831 (2019 - Nil) and Algonquins of Ontario Realty Corp. \$ 2,825 (2019 - Nil).

### 5. DEFERRED REVENUE

The Trust has received funding in advance to be applied to expenditures of subsequent years as follows:

		<u>2020</u>	<u>2019</u>		
Balance at the beginning of the year Additions (draw down) during the year	\$	325,203 (140,936)	\$	216,829 108,374	
Balance at the end of the year	<u>\$</u>	184,267	\$	325,203	

#### Notes to the Financial Statements

#### For the year ended 31 March 2020

#### 6. LOAN PAYABLE

Loan payable represents advances from the Minister of Indian Affairs and Northern Development and Minister of Indigenous Services for the purpose of financing costs incurred in the negotiations of claim agreements. The loans are to be deemed advances on an eventual claim settlement.

The Algonquins of Ontario received notification from the Ministry of Crown - Indigenous Relations that the loan was forgiven effective 31 March 2020.

	<u>2020</u>	<u>2019</u>
Balance at the beginning of the year Forgiven	\$ 27,932,413 27,932,413	\$ 27,932,413
Balance at the end of the year	\$ <u> </u>	\$ 27,932,413

#### 7. ECONOMIC DEPENDENCE

The Trust is dependent on the Government of Ontario and the Government of Canada for 100% of its revenue.

### 8. SURPLUS

The surplus consists of \$ 46,094 repayable to the Ministry of Aboriginal Affairs. Federal funding to be used to finance operations in 2020 - 2021 in the amount of \$ 1,520,335 and \$ 23,929 due to capitalization of assets.

#### 9. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the current year's financial statement presentation.

#### 10. SUBSEQUENT EVENT

On 11 March 2020, the World Health Organization categorized COVID-19 as a pandemic. The potential economic effects within the Trust's environment and in the global markets, possible disruption in supply chains, and measures being introduced at various levels of government to curtail the spread of the virus (such as travel restrictions, closures of non-essential municipal and private operations, imposition of quarantines and social distancing) could have a material impact on the Trust's operations.

The extent of the impact of this outbreak and related containment measures on the Trust's operations cannot be reliably estimated at this time.