Financial Statements

For the year ended 31 March, 2019





Baker Tilly Ottawa LLP

Chartered Professional Accountants 400-301 Moodie Drive Ottawa, ON Canada K2H 9C4

T: +1 613.820.8010 **F:** +1 613.820.0465

ottawa@bakertilly.ca www.bakertilly.ca

Independent Auditor's Report

To the Members of Algonquin Treaty Negotiation Funding Trust

Opinion

We have audited the financial statements of Algonquin Treaty Negotiation Funding Trust (the "Trust") which comprise the balance sheet as at March 31, 2019, and the statements of revenue and expenses, deficit and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at March 31, 2019, and its results of operations and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Private Enterprises.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian Accounting Standards for Private Enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

AUDIT • TAX • ADVISORY



Independent Auditor's Report (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Baker Tilly Ottawa LLP

Chartered Professional Accountants, Licensed Public Accountants July 17, 2019 Ottawa, Ontario

Balance Sheet

As at 31 March 2019 (with 2018 figures for comparison)

						<u>2019</u>		<u>2018</u>
			<u>ASSE</u>	TS				
Current: Cash in trust account Accounts receivable	s (Noto 4)				\$	1,441,338 711 107 884	\$	1,478,876 711 20,000
Due from related partie	s (mole 4)				<u></u>	197,884		30,990
Capital assets:	2	<u>Cost</u>		cumulated ortization	<u>\$</u>	1,639,933	<u>\$</u>	1,510,577
Equipment	\$	29,911	\$	_	<u>\$</u>	29,911	<u>\$</u>	-
					<u>\$</u>	1,669,844	<u>\$</u>	1,510,577

LIABILITIES AND DEFICIT

Current liabilities: Accounts payable and accrued liabilities Deferred revenue (Note 5) Due to related parties (Note 4)	\$	719,572 325,203	\$	570,595 216,829 <u>199,475</u>
Long torm lightlity:	\$	1,044,775	\$	986,899
Long term liability: Loan payable (Note 6)		27,932,413		27,932,413
	<u>\$</u>	28,977,188	<u>\$</u>	28,919,312
Deficit (Note 9)	<u>\$</u>	(27,307,344)	<u>\$</u>	(27,408,735)
Approved on behalf of the Trust:	$\sum_{i=1}^{n} \sum_{j=1}^{n} \sum_{i=1}^{n} \sum_{j=1}^{n} \sum_{i$	<u>1,669,844</u>	<u>\$</u>	1,510,577

(See accompanying notes)

Statement of Deficit

For the year ended 31 March 2019 (with 2018 figures for comparison)

	<u>2019</u>	<u>2018</u>
Deficit at the beginning of the year	\$ (27,408,735)	\$ (24,977,861)
Net income (loss) for the year	384,012	(2,430,874)
Repayment of prior year's Provincial surplus	 (282,621)	 -
Deficit at the end of the year	\$ (27,307,344)	\$ (27,408,735)

Consolidated Statement of Revenue and Expenses

For the year ended 31 March 2019 (with 2019 budget and 2018 actual figures for comparison)

	(1	2019 <u>Budget</u> unaudited)	2019 <u>Actual</u>		2018 <u>Actual</u>
Revenue:					
Minister of Indian Affairs and Northern Development and Minister of Indigenous Services Ministry of Aboriginal Affairs Other funding	\$	3,312,192 2,365,630 2,400	\$ 3,203,821 2,365,630 2,400	\$	691,284 1,935,170 <u>38,828</u>
	\$	5,680,222	\$ 5,571,851	<u></u>	2,665,282
Expenses:					
Accommodations, meals and travel	\$	297,450	\$ 334,751	\$	280,320
Accounting and reporting		260,000	269,730		265,885
ANR - alternates		50,000	28,933		24,481
- office support		757,530	688,743		700,136
Archaeologist		25,000	27,909		29,491
Auditors		15,000	15,000		17,500
Capacity building		75,000	59,700		58,894
Community meetings		20,000	14,432		9,950
Consultation office lease		139,343	136,568		135,381
Consultation office overhead		144,000	123,228		98,623
Elders/youth/community members		160,000	128,399		101,312
Election process		-	-		79,434
Enrolment management and consultation		374,992	387,913		330,930
Harvest management		159,033	156,547		112,166
Human resource specialist		-	-		49,764
Interim measures agreement review		25,000	13,613		-
Judicial proceeding		55,000	12,439		-
Land acquisitions administrative costs		19,500	32,452		-
Land selection consultation		352,893	364,889		300,432
Lebreton development		10,000	11,886		8,145
Legal counsel		302,107	284,693		307,023
Nation building		112,200	3,829		-
Newsletters		118,000	60,541		83,480
Other funding expenditures		-	-		38,828
Principal negotiator and senior legal counsel		545,000	482,426		574,094
Rockcliffe development		10,000	5,774		3,164
Strategic policy advisor		30,000	32,242		22,338
Third party activities		2,400	2,400		-
Third party communications		21,000	_		3,517
Wages and benefits		1,599,774	1,538,713		1,460,868
6	\$	5,680,222	\$ 5,217,750	\$	5,096,156
Income (loss) before capitalization of assets Capitalization of assets	\$	-	\$ 354,101 29,911	\$	(2,430,874)
Net income (loss) for the year	<u>\$</u>		\$ 384,012	<u>\$</u>	(2,430,874)

2019 Comprehensive Claims and Treaty Negotiation Funding

2018 Negotiation Loan Funding

Statement of Revenue and Expenses

<u>For the year ended 31 March 2019</u> (with 2019 budget and 2018 actual figures for comparison)

	2019 <u>Budget</u> (unaudited)		2019 <u>Actual</u>		2018 <u>Actual</u>	
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous Services	\$	2,008,704	\$	2,008,704	\$	
Expenses:						
Accommodations and meals Accounting and reporting ANR - administrative office support - alternates - community travel - office overhead support - rent Elders/youth/community members Enrolment management and research Human resource specialist Land selection consultation Legal counsel Newsletters Principal negotiator and senior legal counsel Wages and benefits	\$	297,450 - 368,550 50,000 38,000 252,250 96,000 53,460 3,270 - - - 65,300 - 784,424	\$	334,751 - 367,668 28,933 19,706 205,709 92,930 21,859 3,278 - - - 19,052 - 784,424	\$	20,000 149,683 362,474 - 19,160 221,908 96,594 6,312 98,299 19,764 51,124 207,023 33,480 322,757 822,296
	\$	2,008,704	\$	1,878,310	\$	2,430,874
Net income (loss) for the year	<u>\$</u>		<u>\$</u>	130,394	\$	(2,430,874)

Negotiation Preparedness Initiative

Statement of Revenue and Expenses

For the year ended 31 March 2019 (with 2019 budget and 2018 actual figures for comparison)

	2019 <u>Budget</u> (unaudited)		2019 <u>Actual</u>		2018 <u>Actual</u>	
Revenue: Minister of Indian Affairs and Northern Development and Minister of Indigenous Services	<u>\$</u>	691,288	<u>\$</u>	691,288	<u>\$</u>	691,284
Expenses: Archaeologist Audit Capacity building Consultation office overhead Consultation office lease Enrolment management and research Elders/youth/community members Judicial proceeding Lebreton development Newsletters	\$	25,000 15,000 - 79,000 110,843 39,730 45,000 41,847 10,000 35,000	\$	27,909 15,000 - 79,000 110,843 39,730 45,000 - 11,886 23,789	\$	29,491 17,500 37,500 98,623 135,381 55,281 45,000 - 8,145 35,000
Rockcliffe development Strategic policy advisor - third party Third party communications Wages and benefits Net income for the year	<u>\$</u>	10,000 30,000 21,000 228,868 691,288	<u>\$</u>	5,774 32,242 - 148,927 540,100 151,188	<u>\$</u>	3,164 22,338 3,517 200,344 691,284

Ministry Support for Algonquin Negotation Funding

Statement of Revenue and Expenses

For the year ended 31 March 2019 (with 2019 budget and 2018 actual figures for comparison)

	2019 <u>Budget</u> (unaudited)		2019 <u>Actual</u>			2018 <u>Actual</u>
Revenue: Ministry of Aboriginal Affairs	\$	2,365,630	\$	2,365,630	\$	1,935,171
Winistry of Aboliginal Allans	φ	2,303,030	<u>\$</u>	2,303,030	<u>.</u>	1,755,171
Expenses:						
Accommodations and meals	\$	-	\$	-	\$	260,320
Accounting and financial reporting		260,000		269,730		116,202
ANR - alternates		-		-		24,481
- administrative office support		2,730		2,730		-
Capacity building		35,000		35,000		21,394
Community meetings		20,000		14,432		9,950
Elders/youth/community members		61,540		61,540		50,000
Election process		-		-		79,434
Enrolment management and research		331,992		344,905		177,350
Harvest management		159,033		156,547		112,166
Human resource specialist		-		-		30,000
Interim measures agreement review		25,000		13,613		-
Judicial proceeding		13,153		12,439		-
Land acquisitions administrative costs		19,500		32,452		-
Land selection consultation		277,483		289,479		249,308
Legal counsel		68,017		68,017		100,000
Newsletters		17,700		17,700		15,000
Principal negotiator and senior legal counsel		545,000		482,426		251,338
Wages		529,482		539,560		438,228
	<u>\$</u>	2,365,630	\$	2,340,570	\$	1,935,171
Net income for the year	\$	-	\$	25,060	\$	

Government Capacity Development

Statement of Revenue and Expenses

For the year ended 31 March 2019 (with 2019 budget figures for comparison)

		2019 <u>Budget</u> naudited)		2019 <u>Actual</u>
Revenue:				
Minister of Indian Affairs and Northern				
Development and Minister of Indigenous	¢	5 00.000	¢	500.000
Services	\$	500,000	\$	500,000
Expenses:				
Capacity building	\$	40,000	\$	24,700
Legal counsel		234,090		216,676
Land selection consultation		75,410		75,410
Consultation office lease		28,500		25,725
Consultation office overhead		65,000		44,228
Wages		57,000		65,802
	<u>\$</u>	500,000	<u>\$</u>	452,541
Net income for the year	\$		\$	47,459

Nation Building Program

Statement of Revenue and Expenses

For the year ended 31 March 2019

(with 2019 budget figures for comparison)

	2019			2019
	<u>Budget</u> (unaudited)			<u>Actual</u>
Revenue:				
Minister of Indian Affairs and Northern				
Development and Minister of Indigenous Services	\$	112,200	\$	112,200
Less amount transferred to deferred				
revenue		-		108,371
	<u>\$</u>	112,200	<u>\$</u>	3,829
Expenses:				
Program expenses	\$	112,200	\$	3,829
Net income for the year	\$	-	\$	-

Other Revenue

Statement of Revenue and Expenses

For the year ended 31 March 2019 (with 2019 budget and 2018 actual figures for comparison)

	Bu	019 <u>idget</u> udited)		019 ctual	2018 <u>Actual</u>
Revenue: Other funding	<u>\$</u>	2,400	<u>\$</u>	2,400	\$ 38,828
Expenses: Miscellaneous expenditures	<u>\$</u>	2,400	<u>\$</u>	2,400	\$ 38,828
Net income for the year	\$	-	\$		\$ -

Statement of Cash Flows

For the year ended 31 March 2019 (with 2018 figures for comparison)

		<u>2019</u>		<u>2018</u>
Cash flows from operating activities:				
Net income (loss) for the year Repayment of prior year's Provincial surplus	\$	384,012 (282,621)	\$	(2,430,874)
	\$	101,391	\$	(2,430,874)
Net change in non cash working capital balances related to operations:				
Decrease (increase) in accounts receivable Decrease (increase) in funding receivables Decrease (increase) in due from related parties Increase (decrease) in accounts payable and accrued liabilities Increase (decrease) in deferred revenue Increase (decrease) in due to related parties	\$	- (166,894) 148,977 108,374 (199,475)	\$	4,002 60,000 (25,566) (17,842) 125,000 (63,526)
	\$	(109,018)	\$	82,068
Cash flows used for operating activities	\$	(7,627)	\$	(2,348,806)
Cash flows from financing activities: Increase in loan payable	<u>\$</u>		<u>\$</u>	2,382,155
Cash flows used for investing activities: Addition to - equipment	<u>\$</u>	(29,911)	<u>\$</u>	
Net increase (decrease) in cash in trust account during the year Cash in trust account at the beginning of the year	\$	(37,538) 1,478,876	\$	33,349 1,445,527
Cash in trust account at the end of the year	\$	1,441,338	\$	1,478,876

Notes to the Financial Statements

For the year ended 31 March 2019

1. NATURE OF THE TRUST

The Algonquin Treaty Negotiation Funding Trust was created on 20 December 2005. The objective of the Trust is to facilitate the negotiations for claim agreements with the Crown. The Trust is overseen by sixteen elected individuals from ten Algonquin communities, three of whom are appointed as trustees.

2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian Accounting Standards for Private Enterprises which are part of Canadian generally accepted accounting principles and include the following significant accounting policies:

a) Basis of accounting:

Revenue and expenses are reported on the accrual basis of accounting. The accrual basis of accounting recognizes revenue as it becomes available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.

b) Equipment:

Equipment is accounted for at cost and amortized on the basis of their useful life using the following methods and rates:

Computers	5 years - straight-line basis
Office equipment	20% - declining balance basis

Additions during the year are not amortized until year following purchase.

c) Use of estimates:

The preparation of financial statements in accordance with Canadian Accounting Standards for Private Enterprises requires the Trust's management to make estimates that affect the reported amounts of assets and liabilities as at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

d) Cash and cash equivalents:

Cash and cash equivalents are comprised of cash in trust account and investments due no greater than three months from the date of acquisition or that are cashable on demand.

e) Income taxes:

The Trust uses the income taxes payable method of accounting for income taxes. Under this method, the Trust reports as an expense (income) of the period only the cost (benefit) of current income taxes determined in accordance with the rules established by taxation authorities.

f) Revenue recognition:

Revenue is recognized on an accrual basis as expenditures are made against the approved line items from the funding agencies.

g) Financial instruments:

The Trust's financial instruments consist of cash in trust account, accounts receivable, due from related parties, accounts payable and accrued liabilities, due to related parties and loan payable. The carrying amount approximates their fair value, except where fair values are not readily obtainable.

3. FINANCIAL INSTRUMENTS

Risks and concentrations:

The Trust is exposed to various risks through its financial instruments, without being exposed to concentrations of risk. The following analysis provides a measure of the Trust's risk exposure at the balance sheet date, 31 March 2019.

Notes to the Financial Statements

For the year ended 31 March 2019

3. FINANCIAL INSTRUMENTS (Continued)

Liquidity risk:

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with the financial liabilities. The Trust is exposed to this risk mainly in respect of its accounts payable and accrued liabilities, due to Algonquin Opportunity (No.2) Corporation and loan payable.

Credit risk:

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Trust's main credit risks relate to the accounts receivable, amounts due from Algonquin Opportunity (No. 1) Corporation and Algonquin Opportunity (No. 2) Corporation. The Trust provides credit in the normal course of its operations.

Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk; currency risk, interest rate risk and other price risk. The Trust is not exposed to any significant market risks.

4. RELATED PARTY TRANSACTIONS

Algonquin Opportunity (No. 2) Corporation, Algonquin Opportunity (No. 1) Corporation, AOO Realty (Rockcliffe) Inc., AOO Energy (Denbigh) Corp., Algonquin Opportunity (No. 3) Corporation and AOO Realty (Lebreton) Corp. are 100% owned by the Algonquins of Ontario Opportunities Trust which is controlled by the members of the Algonquin Treaty Negotiation Funding Trust.

The Algonquin Treaty Negotiation Funding Trust provided funding to cover certain costs of assisting the operations of the Algonquin Treaty Negotiation Funding Trust operating within Algonquin Opportunity (No. 2) Corporation. The total funding provided for in 2019 was \$ 579,456 (2018 - \$ 522,101). All transactions with related parties were in the normal course of business and recorded at exchange value.

The amounts due from (to) related Corporations are interest free and have no specific repayment terms. The financial statements of Algonquin Opportunity (No. 2) Corporation are consolidated with the Algonquin Treaty Negotiation Funding Trust for reporting purposes under the funding program.

Due to related parties consists of Algonquin Opportunity (No. 2) Corporation of Nil (2018 - \$ 199,475).

Due from related parties consists of Algonquin Opportunity (No. 1) Corporation of \$ 16,408 (2018 - \$ 6,780), AOO Energy (Denbigh) Corp. \$ 5,947 (2018 - \$ 3,220), Algonquin Opportunity (No. 3) Corporation \$ 5,770 (2018 - \$ 3,220), AOO Realty (Rockcliffe) Inc. Nil (2018 - \$ 7,292), AOO Realty (Lebreton) Corp \$ 49,523 (2018 - \$ 10,477) and Algonquin Opportunity (No. 2) Corporation \$ 120,236 (2018 - Nil).

5. DEFERRED REVENUE

The Trust has received funding in advance to be applied to expenditures of subsequent years as follows:

		<u>2018</u>	
Native values	\$	18,517	\$ 18,517
Forestry		9,712	9,712
Fisheries		4,500	4,500
Nation Gathering		54,100	54,100
Other		5,000	5,000
Trans Canada Pipeline		125,000	125,000
Nation Building		108,374	 -
	\$	325,203	\$ 216,829

Notes to the Financial Statements

For the year ended 31 March 2019

6. LOAN PAYABLE

Loan payable represents advances from the Minister of Indian Affairs and Northern Development and Minister of Indigenous Services for the purpose of financing costs incurred in the negotiations of claim agreements. The loans are to be deemed advances on an eventual claim settlement.

Total advances in the year amounted to \$ Nil as the funding is now received in the form of contribution dollars. Loans will be interest free until the earliest of:

1) The date such advances become due 31 March 2023;

2) The actual claims settlement date;

3) The date of demand by the Minister in event of a default having occurred.

Interest rates on advances bear interest rates equal to rates payable by Crown Corporations on loans from the consolidated revenue fund for a term of years equal to the term of years between the cheque issue date for the advance and the due date of the advance.

	<u>2019</u>	<u>2018</u>
Balance at the beginning of the year Advances in current year on Workplan	\$ 27,932,413	\$ 25,550,258 2,382,155
Balance at the end of the year	\$ 27,932,413	\$ 27,932,413

According to "Investing in the Middle Class: Budget 2019," tabled in the House of Commons on 19 March 2019, the government of Canada has proposed funding of \$ 1.4 billion over seven years to forgive all outstanding comprehensive negotiation loans. That budget has now been implemented by the *Budget Implementation Act, 2019, No.1*, Statutes of Canada 2019, chapter 29.

7. ECONOMIC DEPENDENCE

The Trust is dependent on the Government of Ontario and the Government of Canada for 100% of its revenue.

8. INCOME TAX LOSSES CARRYFORWARD

The Trust has losses carryforward for income tax purposes that expire as follows:

2028 2029	\$ 1,194,014 1,205,986
2030	1,200,001
2031 2032	1,309,986 1,966,603
2033	2,021,961
2034 2035	2,264,256 2,134,578
2036	2,307,126
2037 2038	2,250,310 2,247,042
2039	2,430,874

9. DEFICIT

The deficit is funded by loan payable to AANDC. The difference between the deficit of \$ 27,307,344 and loan payable of \$ 27,932,413 is \$ 625,069 representing the funding surplus of \$ 570,098 which can be used for future operations with \$ 25,060 repayable to Ministry of Aboriginal Affairs and \$ 29,911 relating to capitalization of assets.

10. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to comform to the current year's financial statement presentation.